



CORPORATE PROFILE



ABOUT US

e-Africa Holdings Limited is a 100% citizen-owned public company incorporated in Botswana, founded in 1971. The company controls four subsidiaries: BMS (Pty) Ltd, Office Technique (Pty) Ltd, RangeCom (Pty) Ltd and Hybrid Systems (Pty) Ltd. e-Africa Holdings Limited was registered as a public unlisted entity in 2000 with the objective of acquiring viable companies as assets.

BMS celebrated its 50th anniversary in 2021 and has expanded to be a leading supplier of stationery, paper, office equipment, school uniforms, professional photography and office furniture to retail and corporate clients. The company has nine branches which have fully equipped digital printing centres that offer a complete range of printing services.

OFFICE TECHNIQUE is the exclusive distributor and authorised service provider for Konica Minolta devices in Botswana and trades as Konica Minolta Botswana. The company supplies industrial imaging products, including copiers, laser printers, multi-functional peripherals (MFPs) and digital print systems for the production printing market.

RANGECOM is involved in the wholesale distribution of various office brands. The company operates as a distributor, importer and exporter for almost every aspect of office requirements. The centre is also the focal supply point of BMS products and services and the company's expanding manufacturing hub, housing manufacturing services such as school uniform and till roll manufacturing.

HYBRID SYSTEMS specialises in access control, CCTV and asset tracking equipment and services. The company provides secure high definition surveillance for companies and security equipment with enhanced remote identification, consistent coverage and long distance monitoring.

AT A GLANCE



Founded 1971



BMS employs 107 employees (97% are Batswana)



135 employees in the e-Africa Group



Nine branches and business centres



Locally manufacturing school uniforms for over 10 schools



Locally manufacturing till rolls for retail stores



Secretariat in the first till roll standard in Botswana BOS 859:2022



Received the 'Pride Mark' from Brand Botswana





BMS is Botswana's leading supplier of stationery, office and school supplies, business machines, school uniforms, digital printing services and office furniture. Since 1971, BMS has supplied products to customers from small home offices to medium size businesses, government, legal, medical and educational establishments. BMS currently has nine branches in Botswana and has a staff complement of 148 employees of which 97% are Batswana.

BMS houses high quality digital printing machines which offer fast and efficient turnaround times for all its customers' printing and copying requirements. Branches are located in Broadhurst, the new Central Business District, Phakalane, Sebele Centre, Game City, Sarona City, Mogoditshane and Maun. There is also a wholesale stationery outlet and a retail group warehouse located in Northgate.

BMS offers the widest range of:

- **School and office supplies**
- **Stationery**
- **Office furniture**
- **Optiplan filing**
- **Technology**
- **Digital printing services**
- **Business machines**
- **Engraving services**
- **School photography packages**
- **School uniforms – locally manufactured**

Branches offer state-of-the-art digital printing business centres that provide engraving, labels, stickers, laminating, printing, trimming, binding, photobooks, book foiling, stamps, ID cards, graphic design, canvas prints and much more.

BMS BUSINESS CENTRES

Branches offer state-of-the-art digital printing business centres



BROADHURST HEAD OFFICE



CENTRAL BUSINESS DISTRICT BRANCH



GAME CITY BRANCH



SARONA CITY MALL BRANCH



SEBELE MALL BRANCH



TURNRITE MALL BRANCH

TECHNOLOGY

BMS stocks a wide variety of products such as ink cartridges, toners, storage media, computer hardware, projectors, monitors, computers, external hard drives and assorted accessories. Brands include Konica Minolta, HP, Samsung, Lenovo, Canon, Epson, Lexmark, OKI, Brother, Verbatim among others.

OFFICE FURNITURE

BMS offers a full range of office furniture including desking, seating, screens, safes, bookcases, work stations and lockers among many other items. Delivery and installations are also provided to customers. Customers can view the furniture in the BMS showroom located in Broadhurst Industrial.

TILL ROLL MANUFACTURING

BMS has been locally manufacturing thermal and point of sale till rolls for retail stores since 2020 and has received BOBS accreditation, as well as certification to use the Botswana pride mark on manufactured till rolls. BMS was also part of the board secretariats in the development of the BOS 859:2022 till roll standard gazetted in October 2022.

SCHOOL UNIFORM MANUFACTURING

BMS runs a successful digital trade platform selling 'Back to School' products including stationery and uniforms. BMS successfully handles the sale and production of school uniforms for various schools establishing its own uniform manufacturing production line in its distribution warehouse. The uniform manufacturing industry is regulated and licenced with skilled textile and operations employees. School uniforms are currently manufactured locally for more than ten schools in Botswana. Some of the company's short term goals are to roll out sublimation and digital to print machine services.







OFFICE Technique



KONICA MINOLTA

Office Technique has held the exclusive distribution rights for Konica Minolta devices in Botswana since 2003 and trades as Konica Minolta Botswana with the head office in Broadhurst, Gaborone.

All Office Technique technicians are trained and certified by Konica Minolta South Africa, with online and classroom training taking place throughout the year. Office Technique is able to service throughout Botswana and makes use of satellite service areas.

BUSINESS SERVICES

Konica Minolta Botswana's mission is to provide high-quality services in a professional, timely manner.

Some of the services offered include:

- Enterprise content management
- Technical services and support
- Device management
- Mobile printing
- Colour management
- Information security
- Application solutions
- Print management

Visit www.kmb.co.bw for our full range of products and services.





RANGECOM

RangeCom is the distribution arm for e-Africa Holdings. The company operates as a distributor, importer and exporter for all office requirements. RangeCom owns agencies in Botswana and Namibia for products such as Double A paper, Unibind, Modico company stamps, Duplo creasers and folders, EBA and IDEAL shredders and guillotines, Bostitch, PaperPro, personalised Rado lever files, Merpak thermal rolls and Artline markers, among many others.

Rangecom also distributes premium coffee, freshly ground and brewed in the warehouse through its Coffee City brand. The coffee is manufactured using only the best coffee beans adhering to the highest grinding and packaging standards. Coffee City is in partnership with La Marzocco which is one of the most trusted brands in the world of coffee.

Rangecom also houses the African Gem Designs jewellery line using genuine gemstones crafted by highly skilled and experienced jewellers. The jewellery created is made from various precious African stones processed into unique neckpieces, rings and watches. Additional services offered by the line include jewellery engraving and polishing.





HYBRID SYSTEMS

Hybrid Systems specialises in high-end security systems providing trusted staff and asset management through access control, installation and supply of professionally engineered security solutions. Some of the solutions provided by Hybrid include video surveillance through closed circuit television cameras (CCTV surveillance), access control through identification and clocking systems installation.

OFFICE & SCHOOL FURNITURE



PROFESSIONAL PHOTOGRAPHY



DISTRIBUTION HUB



SCHOOL UNIFORM



STATIONERY





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